

## CURRICULUM VITAE

- 1. FAMILY NAME** : CELEBI
- 2. FIRST NAME** : Omer Cengiz
- 3. DATE OF BIRTH** : August 7<sup>th</sup>, 1964
- 4. NATIONALITY** : Turkish
- 5. CIVIL STATUS** : Married
- 6. EDUCATION** :

<b><i>Institution</i></b>	<b>ÇUKUROVA UNIVERSITY - ADANA</b>
<b><i>Date</i></b>	2007 2015 (To be obtained)
<b><i>Degree or Diploma obtained</i></b>	Ph.D. (Computer Engineering )

<b><i>Institution</i></b>	<b>UNIVERSITY OF GAZIANTEP</b>
<b><i>Date</i></b>	2003
<b><i>Degree or Diploma obtained</i></b>	M.Sc. (Electrical and Electronics Engineering)

<b><i>Institution</i></b>	<b>ARMY WAR ACADEMY</b>
<b><i>Date</i></b>	1986
<b><i>Degree or Diploma obtained</i></b>	B.Sc. (Business Administration & Electrical and Electronics Engineering)

- 7. LANGUAGE SKILLS :** Indicate competence on a scale of 1 to 5 (1 – excellent; 5 – basic)

<b><i>Language</i></b>	<b><i>Reading</i></b>	<b><i>Speaking</i></b>	<b><i>Writing</i></b>
ENGLISH	1	2	2
TURKISH	Mother Tongue		

**8. PRESENT POSITION:**

General Manager - Consultant

- 9. PROFESSIONAL EXPERIENCE:** 29 years

**10. MEMBERSHIP OF PROFESSIONAL BODIES:**

- Informatics Association of Turkey
- European Bank for Reconstruction and Development (EBRD) - EU
- The Institute of Business Advisors (IBA) - UK
- Oxford Cambridge and RSA Examinations (OCR) – UK
- Computerized Medical Imaging and Graphics – USA
- Computer Methods and Programs in Biomedicine – USA

## 11. SKILLS:

- OCR Level 3 Award - "Business Advisory Assessor" accreditation given by the OCR – UK
- SFEDI "Business Advisor" accreditation given by the IBA – UK
- "Business Advisor" accreditation given by European Bank for Reconstruction and Development
- Coaching managers and leaders (17 years)
- GIS applications (10 years)
- Public relations (5 years)
- Arrangement, maintenance, and inventory applications of medium-sized stores (10 years)
- Information management (9 years)
- Security operation management (14 years)

## 12. KEY QUALIFICATIONS:

- Planning, management, and implementation experience of local / internal security operations (13 years)
- Planning, management, and implementation experience of complicated logistics operations (17 years)
- Experience in counselling, consulting and training of SMEs, 4 years in multinational companies and 6 years in national companies, and 18 years of experience in managing, counselling, consulting and training of governmental organizations
- Experience in planning and coordination of training programmes, and identification of training needs of SMEs.
- Experience in training SMEs for EU funded grant scheme applications, Project Cycle Management, logical framework matrices, and PRAG guidelines.
- 4 years of experience in preparation/implementation of EC/international tendering and contracting procedures
- Experienced in Project Cycle Management, Project Fiche and TOR preparation, Strategic Planning and Management, Procurement procedures, in the preparation and follow-up of contracts for project components (as Business Centre Co-director).
- Multinational project implementation experience based on business development services.
- Human resource management experience
- Experienced in planning, implementing and managing of entrepreneurship programmes
- Experienced in Cluster Development (Bulgur Sector Development, Pistachio Sector development, "Ex-Point" Export development projects have been designed and implemented as Business Centre Co-Director)
- Experience in training needs analysis, planning and management of training, 4 years in multinational companies and 5 years in national companies, and 16 years experience governmental organizations
- 22 years professional experience on job analysis, job descriptions and performance evaluation applications
- Starting-up and launching of business development consultancy and training units, departments, and companies (5 years)
- Identification of organizational management principals, development of job descriptions and ethical principles, construction and launching of overall management structure of factoring organizations, representation of the organizations before BDDK (Banking Regulation and Supervision Agency), and acquirement of the right/certificate of establishment
- Experience in construction and launching of distribution chains for large-sized enterprise
- Participatory strategic sectoral/regional planning experience (for 4 years)
- Planning and command experience in security and combat operations (14 years)

**13. INTERNATIONAL EVENT ORGANISATION EXPERIENCE:**

<b>Country</b>	<b>Date</b>
SYRIA	2005-Organisation of Syrian Turkish bilateral business meetings in connection and cooperation with SEBC; in order to identify current export-import situation between Turkey and Syria, to identify trade barriers between two countries, and to draw up a road map to development business opportunities
IRAQ	2004- Organization of bilateral business meetings "Iraq Business Forum" to present information regarding business opportunities in Turkey – in particular Southeast Anatolia – and Iraq and to facilitate cooperation among European and Turkish entrepreneurs in approaching the market opportunities

**14. PROFESSIONAL EXPERIENCE RECORD:**

<b>Date</b>	July 2009- Present
<b>Location</b>	GAZIANTEP
<b>Company</b>	ÇELEBİ TRAINING CONSULTING ENGINEERING and IM-PEX LTD.
<b>Position</b>	Company Owner / General Manager / Consultant
<b>Description</b>	<ul style="list-style-type: none"> <li>• Starting-up and management of consulting, training and engineering departments with all aspects</li> <li>• Identification, constitution and starting-up of an experts work-force for consulting and counselling services</li> <li>• Development and implementation of organizational service marketing strategies</li> <li>• Development, planning and implementation of organisational strategic communication and marketing strategies and tools</li> <li>• Development of job descriptions, work-flows for business development consultancy services</li> <li>• Delivery of consultancy services on several management issues and on marketing to SMEs and large sized enterprise</li> <li>• Service delivery on installation of distribution chain to large sized enterprise</li> <li>• Implementation of "training needs analysis" projects for multiple SMEs, preparation, development, supervision, assessment and evaluation of training programmes</li> <li>• Performance evaluation of consultants and trainers, identification and development of actions and strategies to be taken to improve service quality and standards</li> <li>• Launched and managed "Management and Leadership Centre" in order to provide support and improve managerial capabilities of graduates</li> <li>• Training and consulting service delivery on Marketing Management, Professional Management, and Training Management topics under EU and KOSGEB funded multiple projects</li> <li>• Multiple training delivery on Applied Entrepreneurship organized by ISKUR and KOSGEB (which are governmental organizations operating for national development)</li> <li>• Training delivery on Women Entrepreneurship organized by the public business institute GAGIAD</li> <li>• Consultancy service delivery to SMEs on business development</li> <li>• Various consultancy service delivery to SMEs on market development, improvement of market share, and penetrating to new markets</li> </ul>

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<b>Company</b>	ÇELEBİ TRAINING CONSULTING ENGINEERING and IM-PEX LTD.
<b>Position</b>	Company Owner / General Manager / Consultant
<b>Description</b>	<ul style="list-style-type: none"> <li>• Preparation of various feasibility reports and business plans for entrepreneurs and consultancy service delivery on these subjects</li> <li>• Multiple entrepreneurship training delivery to young people at the Agri province of Turkey, which was launched by ESOB, funded by EU and supported by KOSGEB</li> <li>• Multiple training delivery for Bingol province government on "protocol, breeding and gentleness" and "corporate writing rules", where the programme was funded by EU</li> <li>• Development and preparation of documents and reports for SMEs which were applying to investment incentive certificate of the national government</li> <li>• Various training and consultancy service delivery to Firat Development Agency on Business development and entrepreneurship</li> <li>• Training and consultancy service delivery to citizens of multiple countries of EU in Turkey on business development, marketing, entrepreneurship, and the importance of culture in entrepreneurship, which was a programme of and funded by the Gruntvig Project</li> <li>• Formulation, planning, implementation and reporting of all aspects of the "Tourism Analysis of Gaziantep Project", which was hosted by the Gaziantep Tourism Delegates Association and funded by the Silkroad Development Agency</li> <li>• Formulation, planning, implementation and reporting of all aspects of the "Migration Analysis of Gaziantep Project", which was hosted by the Hasan Kalyoncu University and funded by the Silkroad Development Agency</li> <li>• Formulation, planning, implementation and reporting of all aspects of the "AKSOLENSI Intelligent Solar Energy Systems R&amp;D Project", which was hosted by three SMEs and funded by TUBITAK with a 2 million USD budget</li> </ul>

<b>Date</b>	February 2007- July 2009
<b>Location</b>	GAZİANTEP
<b>Company</b>	CONSEPT - DOOR CONSULTING AND TRAINING LTD.
<b>Position</b>	General Manager / Consultant
<b>Description</b>	<ul style="list-style-type: none"> <li>• Starting-up and management of consulting, training and human resource departments with all aspects</li> <li>• Identification and development of standards for training delivery services</li> <li>• Development and implementation of organizational training strategy</li> <li>• Identification and development of standards for business consultancy and counselling service delivery</li> <li>• Development and implementation of organizational consulting service delivery strategy</li> <li>• Development and implementation of strategic marketing plan for the services provided to SMEs</li> <li>• Delivery of consultancy services to SMEs on training department setup</li> <li>• Development of an experts database to be used for consulting and counselling services</li> <li>• Implementation of a "training needs analysis" project for the region</li> </ul>

Continued ...

<b>Company</b>	CONSEPT - DOOR CONSULTING AND TRAINING LTD.
<b>Position</b>	General Manager / Consultant
<b>Description</b>	<ul style="list-style-type: none"><li>• Identification of regional training demands, training programmes and curricula development and planning, development of training programme contents, identification of trainee profiles, coordination with trainers and other personnel involved in training activities</li><li>• Designing and implementing training programmes / training curricula</li><li>• Analysis and reorganization / restructuring responsibility of company</li><li>• Assessment and performance evaluation of business advisors and trainers</li><li>• Preparation of business consultancy manuals</li><li>• Setup, launched and managed a "Management and Leadership Centre" in order to provide support and improve managerial capabilities of graduates of vocational training organizations of the region</li><li>• Planning, organization and implementation of entrepreneurship programs in connection and coordination with KOSGEB at University of Gaziantep and Adiyaman University</li><li>• Entrepreneurship training delivery within the context of EU funded "Better Opportunities for Young and Women Entrepreneurs" which is managed by Bingöl Chamber of Commerce and Industry</li><li>• Consultancy service delivery to SMEs at Gaziantep, Şanlıurfa and Diyarbakır regions on multiple business management issues and marketing</li><li>• Preparation of proposals for public and private sector service delivery tenders, planning, coordination, reporting any other correspondence works for contracted projects</li><li>• Entrepreneurship training and consultancy service delivery for the preparation of feasibility studies and business plans of entrepreneurs under Young Entrepreneurship Programme governed by Gaziantep TEKMER and implemented at Gaziantep University</li><li>• Entrepreneurship training and consultancy service delivery for the preparation of feasibility studies and business plans of entrepreneurs under Young Entrepreneurship Programme governed by Şanlıurfa KOSGEB and implemented at Adiyaman University</li><li>• Training delivery on Professional Management to company owners and senior managers of SMEs at Malatya, Sivas and Elazığ under General Training Project governed by Malatya KOSGEB</li><li>• Training delivery to entrepreneurs on Modern Marketing Management, under the EU funded project "Better Opportunities for Women and Young Entrepreneurs" governed by the Chamber of Commerce and Industry of Bingöl</li><li>• Training delivery on governmental grant schemes to SMEs at the Chamber of Commerce and Industry of Antalya</li><li>• Training needs analysis, development of programmes and curricula and development of training on Customer Communication and Motivation at large scaled medical institutions</li><li>• Training needs analysis, development of programmes and curricula and coordination of training activities targeted cabin crews at airline organisations</li><li>• Sectoral structure analysis, industrial potential analysis and development of regional customer potential maps in order to construct distribution chain of large-sized enterprise and starting-up distributor/retail/dealer chains</li></ul>

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<b>Company</b>	CONSEPT - DOOR CONSULTING AND TRAINING LTD.
<b>Position</b>	General Manager / Consultant
<b>Description</b>	<ul style="list-style-type: none"> <li>• Identification of organizational management principals, development of job descriptions and ethical principles, construction and launching of overall management structure of factoring organizations, representation of the organizations before BDDK (Banking Regulation and Supervision Agency), and acquirement of the right of establishment</li> <li>• Planning and implementation of diagnostic studies for SMEs, development of solutions and proposals for strategies and actions to be taken based on the priorities together with the alternatives</li> </ul>

<b>Date</b>	2003- February 2007
<b>Location</b>	GAZİANTEP
<b>Company</b>	EU-TURKEY BUSINESS CENTRES DEVELOPMENT PROJECT
<b>Position</b>	Training Manager / Co-Director
<b>Description</b>	<ul style="list-style-type: none"> <li>• Assistance and responsibility of management of the implementation of the EU funded Business Centres project.</li> <li>• Implementation of procurement procedures via tenders based on PRAG rules to obtain the desired quality of services and supplies for the Business Centre</li> <li>• Assessment of business advisors in Izmir and Kocaeli EU Business Centres</li> <li>• Delivery of consultancy on feasibility studies to SMEs in the region</li> <li>• Preparation of business development consultancy manuals on Strategic Business Planning, and Entrepreneurship</li> <li>• Starting-up and management of training department</li> <li>• Development and implementation of training strategy of the Business Centre</li> <li>• Starting-up and management of human resource and entrepreneurship departments</li> <li>• Management of human resource projects, human resource planning, defining job profiles</li> <li>• Analysis of organisations, identification of training needs of SMEs</li> <li>• Designing and implementing training programmes / training curricula</li> <li>• Identification of regional training demands, training programmes and curricula development and planning, development of training programme contents, identification of trainee profiles, coordination with trainers and other personnel involved in training activities</li> <li>• Assessment of consultants and experts on business advisory activities based on international standards provided by the IBA</li> <li>• Assessment and performance evaluation of trainers</li> <li>• Marketing of BC's services and training programmes to SMEs</li> <li>• Delivery of counselling, consultancy and training services to SMEs in Gaziantep and in the region on Business Plan and Marketing</li> <li>• Executive of training projects</li> <li>• Working with local administrations, cooperation and coordination social policy projects</li> <li>• Designation and implementation of sector development projects (Bulgur Sector Development, Pistachio Sector development, and Regional Export development projects)</li> </ul>

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<b>Company</b>	EU-TURKEY BUSINESS CENTRES DEVELOPMENT PROJECT
<b>Position</b>	Training Manager / Co-Director
<b>Description</b>	<ul style="list-style-type: none"> <li>• Implementation and management of market analysis in the region in order to identify vocational qualifications demanded by SMEs</li> <li>• Coordination and cooperation of vocational training programmes with MEKSA, the main vocational training centre in the region setup and launched by EU, ILO and UNDP</li> <li>• Management of an internship project on international marketing in line and collaboration with regional vocational training centre</li> <li>• Setup, launched and managed a "Management and Leadership Centre" in order to provide support and improve managerial capabilities of graduates of vocational training organizations of the region</li> <li>• Supported the preparation of vocational training needs analysis report project run by MoNE and Gaziantep Directorate of National Education</li> <li>• Implementation of ECDL certification project in the region in order to improve computer operational skills of unemployed people</li> <li>• Management and implementation of a Marketing Skills Development project in order to develop qualified work force from unemployed people in cooperation with Gaziantep Chamber of Commerce and İŞKUR</li> <li>• Delivery of consultancy services to Gaziantep Government on setting up and launching of a GIS system</li> <li>• Sectoral participatory strategic planning with the participation of local public organizations, chamber of commerce, occupational organizations and private sector members</li> </ul>

<b>Date</b>	1999-2003
<b>Location</b>	GAZİANTEP – TURKISH REPUBLIC OF NORTHERN CYPRUS - BOLU
<b>Company</b>	TURKISH LAND FORCES
<b>Position</b>	Operations and Training Officer / Battalion Commander
<b>Description</b>	<ul style="list-style-type: none"> <li>• Management of organization covering all aspects</li> <li>• Strategic business planning</li> <li>• Capacity building</li> <li>• Preparation of feasibility studies on multiple projects</li> <li>• Management of projects involving multidiscipline tasks</li> <li>• Identification and evaluation of training needs and planning training</li> <li>• Preparation and implementation of annual training plans</li> <li>• Management of multiple human resources covering all aspects (with 1200 employees)</li> <li>• Human resource planning, defining job profiles</li> <li>• Logistics executive</li> <li>• Planning, management and implementation of complicated logistics operations</li> <li>• Management of public relations</li> <li>• Responsibility of Total Quality Management processes</li> <li>• Assessment and evaluation of the performance of the organization with respect to pre-defined performance criteria</li> <li>• Performance evaluation of senior managers</li> <li>• Coaching and training of managers and leaders</li> <li>• GIS planning and operations</li> </ul>

<i>Continued ...</i>	
<b>Company</b>	TURKISH LAND FORCES
<b>Position</b>	Operations and Training Officer / Battalion Commander
<b>Description</b>	<ul style="list-style-type: none"> <li>• Information management</li> <li>• Organization and management of multiple vocational training programmes in order to setup and/or improve labor qualifications and help employment of recruited personnel after the completion of military service</li> <li>• Planning and command of security and combat operations</li> </ul>

<b>Date</b>	1994-1999
<b>Location</b>	GAZIANTEP
<b>Company</b>	TURKISH LAND FORCES
<b>Position</b>	Company Commander
<b>Description</b>	<ul style="list-style-type: none"> <li>• Management of organization covering all aspects</li> <li>• Long term business planning</li> <li>• Management responsibility of internal security applications at operational and planning levels</li> <li>• Capacity building</li> <li>• Planning, management and implementation of complicated logistics operations</li> <li>• Management of procurement processes</li> <li>• Planning, management and implementation of complicated logistics operations</li> <li>• Identification of training needs and planning of training</li> <li>• Human resource management (with 400 employees)</li> <li>• Arrangement, maintenance, and inventory applications of medium-sized stores</li> <li>• Management of projects involving multidiscipline tasks</li> <li>• Performance evaluation of leaders and managers</li> <li>• Responsibility of Total Quality Management processes</li> <li>• GIS planning and operations</li> <li>• Coaching and training of managers and leaders</li> <li>• Organization and management of multiple vocational training programmes in order to setup and/or improve labor qualifications and help employment of recruited personnel after the completion of military service</li> <li>• Planning and command of security and combat operations</li> </ul>



<b>Date</b>	1990-1994
<b>Location</b>	ANKARA
<b>Company</b>	ARMY WAR ACADEMY
<b>Position</b>	Senior Manager
<b>Description</b>	<ul style="list-style-type: none"> <li>• Identification of training needs on multiple multidisciplinary tasks of military war academy students</li> <li>• Medium term business planning</li> <li>• Planning, management and implementation of complicated logistics operations</li> <li>• Responsibility of Total Quality Management processes</li> <li>• Performance evaluation of junior and senior managers</li> <li>• Information management</li> <li>• Executive of training programmes</li> <li>• Coaching and training of managers and leaders</li> </ul>

<b>Date</b>	1986-1990
<b>Location</b>	KARS
<b>Company</b>	TURKISH LAND FORCES
<b>Position</b>	Company Commander
<b>Description</b>	<ul style="list-style-type: none"> <li>• Management of organization covering all aspects</li> <li>• Medium term business planning</li> <li>• Identification and evaluation of training needs and planning training</li> <li>• Management of human resource (with 200 employees)</li> <li>• Logistics executive</li> <li>• Planning, management and implementation of complicated logistics operations</li> <li>• Performance evaluation of leaders and managers</li> <li>• Management of projects involving multidiscipline tasks</li> <li>• Performance evaluation of leaders and managers</li> <li>• Coaching and training of managers and leaders</li> <li>• Responsibility of local security operations and planning</li> <li>• Planning and command of security and combat operations</li> </ul>

#### 15. PROJECT CYCLE MANAGEMENT EXPERIENCE:

<b>Project</b>	EU Business Centres Project
<b>Date</b>	2004 - 2007
<b>Location</b>	GAZİANTEP – İZMİR - KOCAELİ
<b>Position</b>	Co-Director
<b>Description</b>	<ul style="list-style-type: none"> <li>• Total Project Budget : 17 million EUR</li> <li>• Funded by EU, hosted by Turkish Association of Chambers and Commerce</li> <li>• Budget directly under my responsibility : 2.5 million EUR</li> <li>• Responsibility : Planning, management, budget, implementation, and reporting of all aspects</li> </ul>

<b>Project</b>	AKSOLENSI Intelligent Solar Energy Systems R&D Project
<b>Date</b>	2013 - 2015
<b>Location</b>	GAZIANTEP
<b>Position</b>	General Coordinator
<b>Description</b>	<ul style="list-style-type: none"> <li>• Total Project Budget : 3.5 million TL (1.25 million EUR equivalent)</li> <li>• Funded by TUBITAK</li> <li>• Formulation, preparation, and registration of the project to the funding body</li> <li>• Formulation and development of a consortium by joining three private sector entities in order to render the long term r&amp;d project</li> <li>• Responsibility : Planning, management, coordination, budget, and reporting in all aspects</li> </ul>

<b>Project</b>	Gaziantep Migration Analysis Project
<b>Date</b>	2014
<b>Location</b>	GAZIANTEP
<b>Position</b>	General Manager
<b>Description</b>	<ul style="list-style-type: none"> <li>• Total Project Budget : 400 thousand TL (142 thousand EUR equivalent)</li> <li>• Funded by Silkroad Development Agency (governmental) and hosted by Hasan Kalyoncu University</li> <li>• Planning and management of work force, coordination and implementation of field work, collection of data, data analysis, and preparation of reports and final documents of the project</li> </ul>

<b>Project</b>	Gaziantep Tourism Analysis Project
<b>Date</b>	2013
<b>Location</b>	GAZIANTEP
<b>Position</b>	General Manager
<b>Description</b>	<ul style="list-style-type: none"> <li>• Total Project Budget : 200 thousand TL (71 thousand EUR equivalent)</li> <li>• Funded by Silkroad Development Agency (governmental) and hosted by Gaziantep Tourism Delegates Association</li> <li>• Planning and management of work force, coordination and implementation of field work, collection of data, data analysis, and preparation of reports and final documents of the project</li> </ul>

## 16. OTHERS:

### COURSES, SEMINARS and TRAININGS:

- Training of Trainers (ToT) – IMC Consulting
- Business Advisory Standards – The Institute of Business Advisors
- ISO 9001:2000 QMS - EU Business Centres / Gaziantep
- Cost Management - – IMC Consulting
- HACCP QMS and Hygiene - EU Business Centres / Gaziantep
- Women Entrepreneurship - – IMC Consulting
- Project Cycle Management - EU Business Centres / Gaziantep
- Feasibility Analysis - EU Business Centres / Gaziantep
- International Financial Techniques - IMC Consulting
- Financial Analysis - EU Business Centres / Gaziantep
- International Marketing - EU Business Centres / Gaziantep
- CE Marking (Machinery) - EU Business Centres / Gaziantep
- CE Marking (Medical) - EU Business Centres / Gaziantep
- Strategic Marketing - EU Business Centres / Gaziantep
- Market Research - EU Business Centres / Gaziantep
- Brand Management - EU Business Centres / Gaziantep
- Clustering - EU Business Centres / Gaziantep
- Business Planning - EU Business Centres / Gaziantep
- Environment - EU Business Centres / Gaziantep
- Marketing and Sales - EU Business Centres / Gaziantep
- Company Mergers - EU Business Centres / Gaziantep

## 17. PUBLICATIONS:

- O. C. Celebi and U. Cevik, (2003) A Template-Based Algorithm for Volume Rendering, International Journal of Artificial Intelligence, vol 1, pp.371–378.
- O. C. Celebi (2003) A Template-Based Discrete Ray Tracing System for Volume Rendering, M.Sc. Thesis, University of Gaziantep.
- O. C. Celebi, U. Cevik, Accelerating volume rendering by ray leaping with back steps, Computer Methods and Programs in Biomedicine, (2009), doi:10.1016/j.cmpb.2009.05.007
- O. C. Celebi, U. Cevik, A Template Based Algorithm for Volume Rendering, TAINN'2003 International Twelfth Turkish Symposium on Artificial Intelligence and Neural Networks, July 2003, Canakkale - Turkey

**18. CONTACT DETAILS:**

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